

CAPGRAINS CO-OPERATIVE ASSOC. LTD.

ABN 18 657 172 238

Member Survey – Grain Marketing

Dear Member

Some of you may not be aware that as part of the sale agreement for Capgrains Marketing, Pentag paid a commission of fifty cents per Tonne for all grain purchased or sold to them by Capgrains members. This royalty agreement with Pentag concluded after three years on June 30 2008.

We have been in talks with Pentag regarding the continuation of this arrangement and would like some feedback from our members to assist us with the negotiations. We would ask you to complete a quick survey to gauge your thoughts and marketing preferences over the last three years. Please complete and return by fax at your earliest convenience.

1. Do you believe the Pentag agreement has had a positive affect on your decision to sell grain to Pentag?

2. What tonnage (approx) have you grown in the past 3 years?

3. What tonnage, of the following, have you sold to Pentag in the past three years?

Wheat	Sorghum
Barley	Chickpea
Other	

4. Do you believe Pentag has brought competition to CQ grain marketing?



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5. What are the reasons for not selling grain to Pentag?

6. How can Capgrains offer Pentag value for their commission (royalty)

7. Please feel free to make any further comment regarding our grain marketing.

Please take the time to complete this survey & return to Capgrains A.S.A.P.

Fax 07 49279514

All responses will remain confidential and anonymous and are to assist us with statistical information for negotiations.

Regards

Jeff Roberts